

"You sell. We build. You own the client relationship."

Digital and marketing agencies frequently uncover high-margin requests for **custom web apps, AI automation, customer portals, and API integrations**. Turning them down forfeits revenue; hiring in-house developers creates permanent payroll risk. Xaevora operates as your dedicated behind-the-scenes engineering team.

3 COMMERCIAL PARTNERSHIP MODELS

Partnership Model	How it Operates	Agency Margin	Best Suited For
White-Label Delivery PRIMARY MODEL	We act as your internal engineering team. You bill the client retail; we deliver on a fixed wholesale SOW under your brand.	30% – 45%+ gross margin (You set your markup)	Creative, marketing & branding agencies.
Co-Selling & Tech Lead ENTERPRISE DEALS	We join client pitches as your Fractional Director of Engineering to scope, architect, and close complex technical scopes.	15% – 25% revenue share on closed contracts	Large custom web apps & AI systems.
Strategic Referral ZERO OVERHEAD	Simply refer a qualified client requesting software. Xaevora manages scoping, closing, and delivery end-to-end.	10% – 15% recurring on collected fees	Consultancies without dev bandwidth.

CORE DELIVERABLES YOU CAN SELL

Custom Web Apps & SaaS MVPs

Bespoke customer dashboards, portals, and interactive platforms engineered with React, Next.js, Node.js, and TypeScript.

AI Agents & Workflow Automation

Custom RAG knowledge bases, LLM agents (Claude/OpenAI), automated OCR document parsing, and dense semantic search.

Enterprise System & API Integrations

Connecting HubSpot, Salesforce, Stripe, ERPs, and internal databases with resilient Redis job queues and webhook synchronization.

Continuous Engineering Retainers

Monthly SLAs, 99.9% uptime monitoring, automated security patching, and ongoing sprint enhancements for recurring agency revenue.

VERIFIED ENGINEERING STACK

We do not claim legacy stacks or outsource to random freelancers. Every line of code is produced to strict modern standards:

React 19 Next.js 16 (App Router) Strict TypeScript Node.js Express PostgreSQL MongoDB
Redis / Upstash Qdrant Vector DB OpenAI / Claude API Tailwind CSS Docker & AWS

HOW ENGAGEMENTS RUN (4 SIMPLE STEPS)

01 / SCOPE

Requirements Review

You share the client brief. We review technical feasibility and produce a complete technical spec.

02 / QUOTE

Fixed Wholesale SOW

We deliver a transparent, fixed-price SOW with milestones so you calculate your exact retail margin.

03 / BUILD

Sprint Delivery

We plug into your team Slack. Bi-weekly preview deployments for client feedback. Zero dark periods.

04 / LAUNCH

Handoff & Retainer

Production release, documentation signoff, and 100% IP transfer to your agency. Optional retainer.

AGENCY TRUST & LEGAL SAFEGUARDS

100% White-Label

We never contact, pitch, or solicit your clients. All client communication stays strictly in your hands.

Direct Senior Comms

Fluent, senior English engineering leads with 4+ hours daily time zone overlap with US, UK, and UAE hours.

Strict Bilateral NDA

Signed mutual non-disclosure and non-circumvention agreements before any proprietary project review.

Automated Testing & QA

Zero broken builds. Strict linting, automated endpoint validation, and cross-device testing before staging.

Full IP Transfer

100% of custom source code, documentation, and assets vest exclusively with your agency upon invoice settlement.

30-Day Bug Warranty

Every deliverable includes a 30-day post-launch warranty rectifying any verified defect at zero cost.

Start With a 15-Minute Alignment Call

Explore whether Xaevora is the right engineering backbone for your upcoming client pipeline.

Anand, Founder

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